



Washington State
DEPARTMENT OF
ENTERPRISE SERVICES

Doing business with the state



From laundry services to auto repair, and from marketing to janitorial services, there are many opportunities for small, diverse, and veteran-owned businesses to sell to Washington state. State and local government agencies, tribal governments, and nonprofit organizations purchase roughly \$2.1 billion in goods and services from statewide contracts each year.

[We are parting with Department of Enterprise Services \(DES\)](#) to help businesses that sell [what the State buys](#). Beginning in 2023, state agencies are required to find small, diverse, and veteran owned businesses when they buy goods and services. This means agencies will be looking for businesses like yours. We can help. Contact us at **DES:** despieprogram@des.wa.gov

Sign up to learn more:

- [State Contracting Opportunities and Open House](#) (monthly virtual workshop)
- [Business Diversity Bulletin](#)
- [Planned Procurement](#) -forecast up to 18 months.

Sign Up and Prepare to Bid NOW

Paint, Paint Supplies & Painting Services 19722

- March 18, 12 pm. [Preparing to Attend Pre-Bid Conference](#), APEX Accelerator.
- March 20, 4-6 pm. Hybrid, Tabor 100, [Preparing to Bid](#), [Hearing from the Contract Specialist](#),
- TBD: Pre-bid conference with contract specialist

Upcoming Statewide Planned Procurement 2024 (updated March 2024)

- Police Radar, Lidar Speed Enforcement & Advisory Systems
- Survey and Mapping Equipment and Supplies
- Traffic Marking Paint
- Travel Services: Agent Assisted
- Truck Mounted Sprayers
- Armored Car and Courier Services
- Electric Vehicle Supply Equipment
- Elevator Inspections Maintenance and Repairs
- Fire Suppression and Inspection Services
- Graffiti Removal Services
- Radio Frequency Identification Solutions (RFID)
- Raised Pavement Markers
- Toll Free Telephone Service
- Water Treatment Chemicals
- Temporary Medical Staffing Services
- Tires, Tubes, and Services
- Automotive parts
- Flooring and Installation Services
- Illumination Transportation and Traffic Systems
- Variable Message Boards
- Doors, Frames & Hardware
- Facilitation services and outreach
- Forklifts

- Integrated Pest Management Services
- Linen and Laundry Services
- Motor Vehicles
- Plumbing Fixtures, Repair Parts, and Culverts
- Prefabricated and Modular Bridges

- Fresh Fruit and Vegetables
- Automatic External Defibrillator AED
- Heavy Construction Equipment
- Pharmaceutical Wholesale